

ANIL KULKARNI: Leadership Coach & An Experienced Business Leader



Anil's coaching brings to the table a unique combination of rich real time industry experience of managing a successful business and the passion for talent development. This distinctive mix is available to each coaching relationship that he enters. He coaches senior leaders and entrepreneurs in managing change/transition and leading expanded teams. Getting leaders to become better decision makers through coaching is something that interests him a lot. For example, a client of his changed a behavior and as a result saved his company six months of time on an investment of Rs 300 Cr. (USD 4.20 mln)

He has a wealth of experience spread over 30 years in managing a business as well as sales, and marketing. His experience is varied as he has worked in blue chip MNCs like Unilever and Britannia as well as respected Indian companies like Raymond. He is passionate about developing leaders. This passion has over the past few years taken him to coach senior talent across the industry from entrepreneurs to heads of fashion, CXOs of engineering business and NGO Directors. He is an International Coach Federation (ICF) accredited coach with over 500 hours of coaching experience. His contribution as a coach to social entrepreneurs was recognized by Global Action on Poverty (GAP) by awarding him the "Best Community Coach Award" in February 2019

He has the experience of building a successful business as the CEO of JK Helene Curtis, a Raymond group company. He led his team to grow the business three-fold over six years, improved ROCE substantially and created Park Avenue as a respected brand in the Indian male grooming space.

At Raymond he honed his skills at the innovation process. He has a good understanding of how to set up "first of its kind" projects. He created and launched the much talked about "Beer Shampoo", set up Made to Measure from concept to execution, and the Tailoring Circle which was the precursor to the Tailoring CSR initiative of Raymond.

He has won accolades at Raymond by being recognized as the Most Valuable Contributor to the organization and has been selected as one of the few participants from Raymond for the University of Michigan Ross School of Management Strategic Leadership Programme. His interest in leadership development has seen him being part of the Executive Development Council for the Raymond group and a committee member of the Raymond Excellence Awards.

Coaching was a natural extension of his keen interest in leadership development.

He is interested in writing and one of his articles on coaching was published in 2017 in the book "The Power of Professional Coaching". He is on the managing committee of the Pune ICF Chapter. He is part of a Pune think-tank, The Pune International Centre, where he is a designated mentor to entrepreneurs in the area of Social Innovation. And he is on the governing board of a respected NGO – SHARE which works with the women of the slums of Mumbai as well as a coach to changemakers for GAP (Global Action on Poverty)

Anil Kulkarni
Strategy & Leadership Coach

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August 2019